

Message Text

UNCLASSIFIED

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ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----119558 060241Z /73

R 060148Z SEP 78
FM AMEMBASSY TOKYO
TO AMEMBASSY TAIPEI
INFO USDOC WASHDC
SECSTATE WASHDC 0000
AMEMBASSY SEOUL

UNCLAS SECTION 01 OF 02 TOKYO 15982

PASS TO USTC FOR DIRECTOR/USDOC CITY OF BOSTON IOGA
ADVANCE OFFICER MURRAY

E.O. 11652: NA
TAGS: BEXP, JA
SUBJECT: US EXPORT DEVELOPMENT MISSIONS TO JAPAN: TAIWAN
SPIN-OFF MISSION

1. FOR CAROL MURRAY. USDOC JAPAN MISSION COORDINATOR
UNABLE REACH YOU PRIOR YOUR DEPARTURE OSAKA. USDOC
WASHINGTON ADVISES AT LEAST TEN FIRMS, PARTICIPANTS
EXPORT DEVELOPMENT MISSIONS TO JAPAN INTERESTED IN
TAIPEI SPIN-OFF MISSION. ALE HAS SUGGESTED TO
WASHINGTON YOU EXTREMELY CAPABLE AND EXPERIENCED
OFFICER ABLE TO DO BOTH IOGA AND ADVANCE PREPARATIONS
TAIWAN SPIN-OFF. YOU MAY NEED ADJUST YOUR
SCHEDULE A FEW DAYS TO EXTEND STAY IN TAIWAN TO
ACCOMPLISH BOTH JOBS. ASSUME THIS CAN BE DONE WITH
LITTLE DIFFICULTY.

2. FOLLOWING COMPANIES HAVE EXPRESSED INTEREST IN
TAIWAN VISIT: FROM SCIENTIFIC MISSION, MCC PACIFIC
AND GENERAL ELECTRIC MEDICAL DIVISION. FROM GENERAL
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INDUSTRIAL MACHINERY MISSION: THE BURSTEIN COMPANY,
M.S. WILLIETT AND DEPENDABLE-FORDATH. FROM FOOD
PROCESSING AND PACKAGING MISSION: SORT RITE AND
LAITRAM COMPANY. FROM MODERN MANAGEMENT MISSION: AM
BRUNING DIVISION, INFOTON, ASSOCIATED COMPUTER
CONSULTANTS. PARTICULARS ON EACH COMPANY FOLLOW.
INDIVIDUAL COMPANY GOALS AND OBJECTIVES FOR TAIWAN VISIT,

EXPECTED DIFFER CONSIDERABLY FROM THOSE FOR JAPAN, WILL BE FURNISHED FROM USDOC BY CABLE ASAP FOR APPOINTMENT IN-PUT. PRODUCT CATALOGS AND BIOS WILL BE SENT FROM AMEMBASSY TOKYO SOONEST. PUBLICITY BROCHURE WOULD BE PRINTED WITHOUT PICTURES. AS THERE ARE NO EXTRAS IN JAPAN AND AWAITING THIS MATERIAL FROM USDOC WASHINGTON WOULD SLOW DOWN YOUR OPERATION TOO MUCH.

A. MCC PACIFIC 320L WALNUT AVENUE, LONG BEACH, CALIFORNIA 90807, KEN F. WILLIAMSON, VICE PRESIDENT, MARKETING.

PRODUCTS: CAST CARBON, ALLOY AND STAINLESS STEEL VALVES, BOLTED BONNET AND PRESSURE BONNET TYPES. SEEKING NEW BUSINESS PROSPECTS, DIRECT SALES. B. GENERAL ELECTRIC COMPANY, MEDICAL SYSTEMS DIVISION, P.O. BOX 4L4, MILWAUKEE, WISCONSIN 53201, DR. RONALD B. SCHILLING, PROGRAM MANAGER, JAPAN, INTERNATIONAL OPERATIONS.

PRODUCTS: DIAGNOSTIC IMAGING EQUIPMENT. SEEKS EXPOSURE NEW BUSINESS PROSPECTS, AND OPPORTUNITY EXPLORE MARKET FIRSTHAND. C. THE BURSTEIN COMPANY, 20L PENN CENTER

BOULEVARD, PITTSBURGH, PENNSYLVANIA 15235, ROBERT H. BURSTEIN, PRESIDENT. PRODUCTS: BROKER AND SUPPLIER

NEW FERROUS SCRAP FOR SPECIFIC NEEDS OF FOUNDRIES AND SMALL FURNACES. INTERESTED DIRECT SALES. C. SORT-

RITE INTERNATIONAL, INC., P.O. BOX L805 HARLINGEN, TEXAS 78550, JAMES W. SMITH, VICE PRESIDENT. PRODUCTS:

SHRIMP GRADERS AND SORTERS, PNEUMATIC SHIP UNLOADERS, PNEUMATIC ICE TRANSMISSION SYSTEMS. SEEKS APPOINTMENTS

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WITH SEAFOOD PROCESSING PLANTS. D. LAITRAM CORPORATION, P.O. BOX 50699, NEW ORLEANS, LOUISIANA 70150. PRODUCTS:

SHRIMP PEELERS, CLEANERS, SEPARATORS, DEVEINERS, AND GRADERS. E. BRUNING DIVISION, ADDRESSOGRAPH MULTIGRAPH

CORPORATION, 40001 WESTERLY PLACE, NEW PORT BEACH, CALIFORNIA 92660, PAUL R. SCRIBNER, MARKETING MANAGER

PRODUCTS: MICROFICHE PRODUCTS - CAMERAS, DUPLICATORS, READERS, AUTOMATIC RETRIEVAL SYSTEMS. F. INFOTON, INC.

SECOND AVENUE, BURLINGTON, MASSACHUSETTS 01803, WILLIAM G. MOORE, JR., PRESIDENT. PRODUCTS: CRT DISPLAY

TERMINALS INCLUDING TELETYPE-COMPATIBLE, MESSAGE ORIENTED AND PROGRAMMABLE MODELS IN LOW TO MEDIUM PRICE RANGE.

INCORPORATES MICRO-PROCESSORS. ONE OF TOP TEN U.S.

COMPANIES IN PRODUCING TELETYPE REPLACEMENT TERMINALS AND CRTS. G. ASSOCIATED COMPUTER CONSULTANTS, 228 EAST

COTA STREET, SANTA BARBARA, CALIFORNIA 93101, ROLAND BRYAN, PRESIDENT. PRODUCT: MICROPROCESSOR SYSTEMS

3. USDOC WASHINGTON ADVISES BUDGET FOR THIS PROJECT NOT TO EXCEED USDOLS 8000. IF AT ALL POSSIBLE OBLIGATIONS SHOULD BE DERIVED TO NEW FISCAL YEAR. BUDGET AUTHORIZATIONS FROM WASHINGTON NOT AVAILABLE UNTIL OCTOBER 1. BUDGET

ESTIMATES SHOULD INCLUDE EXPENSES FOR RENTAL MISSION DIRECTOR SUITE, OFFICIAL HOSTED RECEPTION, TRANSLATION AND PRINTING PUBLICITY BROCHURE, HEADQUARTER SETUP USTC, INCLUDING HOSPITALITY FOR BUSINESS HOURS, GROUND TRANSPORTATION BETWEEN AIRPORT/HOTELS AND TO ANY GENERAL MEETINGS (TAXIS FOR INDIVIDUAL APPOINTMENTS AT EXPENSE MISSION MEMBER), HIRE SECRETARIAL AND INTERPRETER ASSISTANCES AS NECESSARY, MISC. OTHER SUPPORT REQUIREMENTS.

4. PLEASE CONFIRM TWELVE SINGLES (ALLOWING FOR

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ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W

-----119495 060241Z /73

R 060148Z SEP 78

FM AMEMBASSY TOKYO

TO AMEMBASSY TAIPEI

INFO USDOC WASHDC

SECSTATE WASHDC 0957

AMEMBASSY SEOUL

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POSSIBILITY ONE OR TWO MORE PARTICIPANTS, MISSION DIRECTOR SUITE, FIRST CLASS HOTEL NEAR USTC. ADVISE WASHINGTON SOONEST.

5. INFORMATION ON MISSION DIRECTOR WILL BE PROVIDED BY USDOC WASHINGTON SOONEST.

6. WANDA ALE CAN BE REACHED AMEMBASSY TOKYO UP UNTIL SEPTEMBER 14. ALSO CAN BE REACHED OKURA HOTEL. MANSFIELD

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 06 sep 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978TOKYO15982
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780362-0092
Format: TEL
From: TOKYO
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1978/newtext/t19780996/aaaadbju.tel
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Litigation History:
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
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Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1525999
Secure: OPEN
Status: NATIVE
Subject: US EXPORT DEVELOPMENT MISSIONS TO JAPAN: TAIWAN SPIN-OFF MISSION
TAGS: BEXP, JA
To: TAIPEI
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/1862fa56-c288-dd11-92da-001cc4696bcc
Review Markings:
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Declassified/Released
US Department of State
EO Systematic Review
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